

MISSION STATEMENT

Empowering Communities. Changing Lives.

The mission of the Urban League of Rochester, NY, is to enable African-Americans, Latinxs, the poor, and other disadvantaged to secure economic self-reliance, parity and power, and civil rights.

Our four-pronged strategy for pursuing this mission is:

1) Ensuring that our children are well-educated and equipped for economic self-reliance in the 21st century:

2) Helping adults attain economic self-sufficiency through good jobs, homeownership, entrepreneurship, and wealth accumulation;

3) Ensuring our civil rights by eradicating all barriers to equal participation in the economic and social mainstream of America;

and

 Ensuring that our staff are provided the tools to educate, advocate, and fulfill the mission.



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FROM THE DESK OF DR. HAWKINS

OUR PRESIDENT AND CEO

This is Tatatyana, a hardworking mom and entrepreneur in our Rochester community.

Because of the COVID-19 crisis, Tatatyana was on the verge of losing the home she shares with her children Esparanza Anastaisa, Ayeishia, and Ángel.

"I was a mother who struggled in silence," she said, "The pandemic tore homes apart. I was in tears because rebuilding is hard, but with no help is harder."

It is because of the support of community members like you that the staff of the Urban League of Rochester was able to step in and provide Tatatyana's family with emergency assistance and resources, and the family was able to keep their home.

"I would like to thank the Urban League for saving my family's home."

In our work over the last unprecedented year, we have identified over 25,000 individuals like Tatatyana who are able to benefit from our 25+ programs. We are only able to do the work we do because of you, so we offer our sincerest gratitude and appreciation for your support. Thank you.

As you know, our community faces not one but two life-altering pandemics: COVID-19 and systemic racism. The Urban League of Rochester is the

leader in civil rights in our community.

As we continue the fight to INTERRUPT

most generous gift and become
an Interrupter Member of the
Urban League, if you have
not yet done so, so that the
life-changing programs and
services we provide may
continue.

I am excited to share this report with you detailing our work over the last year. For additional information about any of the programs or services mentioned here, please visit our website at www.ulr.org.

On behalf of the entire Urban League of Rochester staff and Board, I thank you for your continued support and dedication to our mission to empower our community and change lives.

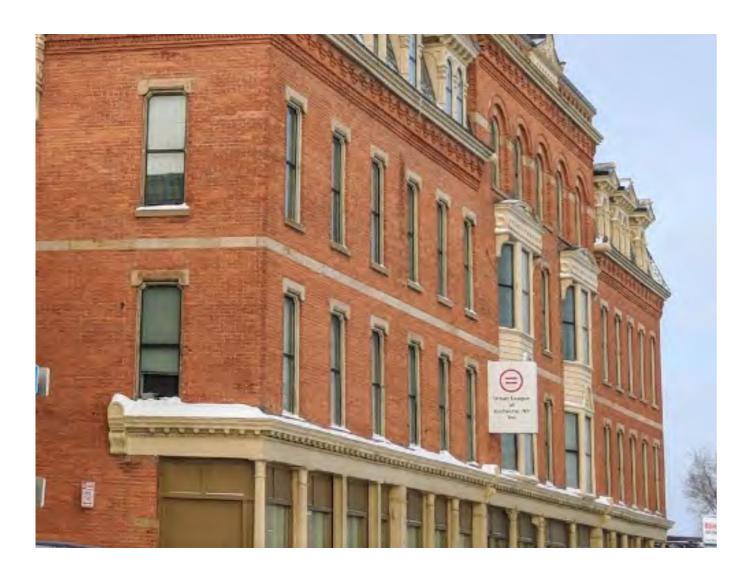
With much gratitude,

Dr. Seanelle Hawkins
President and CEO

Monday, December 27, 2021

Urban League of Rochester





OUR HISTORY AND OUR FUTURE

From the race riots of the 1960s through to the COVID-19 health disparities and racial reckoning of 2020, the Urban League of Rochester has been the leading civil rights organization in our area for over 50 years.

The Urban League of Rochester was founded in 1965 in the wake of racial unrest and riots that crippled the Rochester community. The formation of the agency, which is an affiliate of the National Urban League, was intended to address the material needs of community members who live in poverty and minority citizens in areas such as housing, employment, education, health, and economic parity.

Today, the Urban League of Rochester offers over 25 programs in youth services, services for individuals with developmental disabilities, economic development, employment services, family and children services, education, homeownership, and entrepreneurial assistance. More than 25,000 community members were supported in FY 2020-21 by our diverse programming.

ADVOCACY FOR A BETTER FUTURE

As we look to the future of the Urban League of Rochester and of the Greater Rochester community, we recognize that there is still much work to be done.

Our vision for a better future means a more equitable Rochester *for everyone*. We must—and we will—reach a level of equity across all races and ethnicities, linguistic backgrounds, physical or mental abilities, and gender and sexual identities in our community.

OUR STRATEGY

For 2021-2023, the Urban League of Rochester will focus all of our efforts across four overlapping strategic areas: education, public health, economic mobility, and systemic racism. These areas are described in greater detail below.

In so doing, we look forward to creating lasting, positive change for our community, especially for those who have been and continue to be most vulnerable to the double pandemics of COVID-19 and systemic racism.

EDUCATION

Increase students' access to ULR's existing academic support programs by developing and fully embracing hybrid (virtual and in-person) models for program delivery.

PUBLIC HEALTH

Create multi-year technology- and relationship-based public health outreach and service initiatives to improve awareness, education, and access to services. Help the community to understand that systemic racism is an ongoing public health crisis.

ECONOMIC MOBILITY

Leverage relationships with current and potential partners to increase opportunities for intergenerational wealth accumulation through homeownership and entrepreneurship for BIPOC (Black, Indigenous, People of Color).

SYSTEMIC RACISM

Create a comprehensive business plan for providing DEIJ (Diversity, Equity, Inclusion, Justice) training to community partners throughout the Greater Rochester community. Continue and expand the INTERRUPT RACISM program offerings within the newly-formed Equity and Advocacy Division.



At the Urban League of Rochester, we believe firmly in the value of servant leadership and that you don't have to have a leadership title to be a leader in impact. We encourage collaboration and active engagement and value all of our community members' opinions. We know it will take all of us working together to create a more equitable Rochester.

> An equitable Rochester is a multi-headed hydra that is rooted in system inequity and/or racism, and it impacts a greater proportion of Monroe County than we have recognized from a historical perspective. When we are <u>all</u> better, creating a feeling of belonging in Rochester for all members is possible. Until then, we remain a fragmented collection of individuals -not a community.

> > -Dr. Calvin J. Gantt

First Vice Chairperson, ULR Board of Directors Vice President for Diversity, Equity, and Belonging Executive Director of the Downtown Campus, Monroe Community College

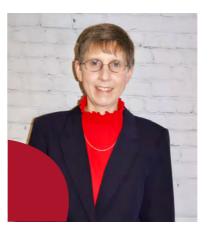
EXECUTIVE LEADERSHIP



DR. SEANELLE HAWKINS **President and CEO**



SEBRONE JOHNSON Senior Vice President of Operations



ANNE BEYER Vice President of Program Planning, Research, and **Evaluation**

DR. HAO ZHANG

Vice President and Chief

Operating Officer of ULREDC



JUANITA LYDE Vice President of **Direct Support Services**

BOARD OF DIRECTORS **MEMBERS**

Ashley L. Freeman Christina Gray

BOARD OF DIRECTORS

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DIVISIONAL LEADERSHIP



DAN T. BUTLEREquity and Advocacy



JONATHAN COMPTON
Workforce Development



CHANTZ MILES
Business Development



WILLIAM RIVERA
Community Engagement



DONNALYNN SULLIVAN HR and Payroll Manager



TAUREAN UTHMAN
Youth Education





including vaccinations and personal protective equipment.



in the Greater Rochester area by our diverse programming.

2069



COMMUNITY MEMBERS RECEIVED IN-PERSON, DIRECT SUPPORT SERVICES

including for those with developmental disabilities.



WESTERN NY FOR-PROFIT AND NON-PROFIT ORGANIZATIONS

950+



PARTICIPANTS IN ANTI-RACISM PROGRAMMING

including almost 500 at the second annual Virtual INTERRUPT RACISM Summit.

\$15/hr.



MINIMUM WAGE **ESTABLISHED**

for all part- and full-time workers across the Urban League of Rochester.

committed to participating in year-long INTERRUPT RACISM Change Teams Cohort.

\$1.4 million

IN RENTAL ASSISTANCE

distributed to community members in danger of eviction and homelessness.

2020-21: **OUR YEAR IN NUMBERS**

\$92,250



IN EMERGENCY PROJECT UPLIFT **DIRECT PAYMENTS**

to community members to help them pay their bills during the COVID-19 crisis.

1st ever



LEASE-TO-PURCHASE AFFORDABLE HOUSING PROGRAM IN NEW YORK STATE

with 41 new-build, single-family homes.

\$2.7 million



IN SCHOLARSHIPS

(both full and partial) distributed annually to our Black Scholars.

\$417,000



IN DIRECT SUPPORT PAYMENTS TO **LOCAL SMALL BUSINESSES**

to keep them afloat through and after the COVID-19 crisis.

326



PARTICIPANTS IN WORKFORCE DEVELOPMENT PROGRAMS

including for those with past criminal justice involvement.

500+



MINORITY AND WOMEN **ENTREPRENEURS**

received business development services.

90%



compared to 68.2% in the Rochester City School District overall.

Urban League of Rochester

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ULR PROGRAMS



BECOME A MEMBER

In becoming a member—we call them INTERRUPTERS—you support programming that makes a difference every day to people in our community. Being a member signals to your circles that you are committed to antiracism, fighting inequities, and effecting positive change in our community. Please visit urbanleagueroc.org/membership to join today!

DONATE OR SPONSOR

Thank you so much in advance for your generosity in wanting to support the Urban League of Rochester. We want you to know that every dollar that you give goes directly toward supporting our 25+ community programs and initiatives.

To learn more about donating, sponsorship, and/or planned giving, we invite you to visit urbanleagueroc.org/donate.



JOIN THE ULR TEAM

The Urban League is always looking for qualified and committed people interested in helping others and building a stronger community. Please visit urbanleagueroc.org/careers to learn more.

The Urban League of Rochester is proud to be an equal opportunity employer.

The Urban League of
Rochester supports our
community and promotes
equity through over 25
programs and services in

- Business Development,
- Developmental Disabilities,
- Equity and Advocacy,
- Family and Children Services,
- Homeownership,
- Workforce Development, and
- Youth Education and Development.

OUR MISSION IS OUR DRIVING FORCE.

The mission of the Urban League of Rochester, NY, is to enable African-Americans, Latinxs, the poor, and other disadvantaged to secure economic self-reliance, parity and power and civil rights. Our four-pronged strategy for pursuing this mission is

- 1) Ensuring that our children are well-educated and equipped for economic self-reliance in the 21st century;
- 2) Helping adults attain economic selfsufficiency through good jobs, homeownership, entrepreneurship, and wealth accumulation;
- 3) Ensuring our civil rights by eradicating all barriers to equal participation in the economic and social mainstream of America; and
- 4) Ensuring that our staff are provided the tools to educate, advocate, and fulfill the mission.

BUSINESS DEVELOPMENT



Community Business Academy: One of our key programs, the CBA has been specifically designed to provide minority entrepreneurs with the tools they need to launch or grow their businesses. Our 12-week, innovative classroom instruction and hands-on training teaches business fundamentals including budgeting, marketing, bookeeping, financing, target market and competition, and strategic planning.

PowerShift: Building Small Business: PowerShift highlights local small businesses in the Greater Rochester area. With an emphasis on minority-, women-, and veteran-owned businesses, PowerShift pools the resources of the Urban League and our community partners in order to amplify the visibility and community presence of each participant business and offers them a clear platform to share their stories, products, and service offerings.

Entrepreneur Assistance Center (MWBE): The MWBE certification promotes equality of economic opportunities for minority- and women-owned business enterprises (MWBEs) by eliminating barriers to participation in state contracting. The Urban League supplement's New York State's economic leadership with information and resources that further increase access to opportunities for MWBEs throughout the region and state.

ROC Women's Business Center: In partnership with the Small Business Administration, the Urban League recently announced the creation of the ROC Women's Business Center, the first of its kind in Rochester. This center will exclusively serve minority female entrepreneurs and woman-owned startups and small businesses by providing them with the training needed to create or expand businesses.

Learn more at urbanleagueroc.org/business

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DEVELOPMENTAL DISABILITIES



Day Habilitation: Our innovative DayHab program serves up to 20 adults at a time in our state-of-the-art Center for Living. The program teaches independent living skills, vocational skills, money management, housekeeping skills, health and wellness, computer literacy, and other skills in a warm, culturally-sensitive environment.

Family Care: Our NY State-certified Family Care program provides private, community home-style living and integrates support and training for individuals to work toward community independence and/or to develop independence form their family.

Individual Support Serivces: ISS assists and empowers adults with developmental disabilities to establish and/or maintain their household and meet their everyday needs.

Parenting Support/Training Group: This weekly group focuses on shared knowledge and community support in developing and strengthening parenting skills of individuals with developmental disabilities.

Community Habilitation: For those needing more intensive, at-home training, our ComHab programming provides individualized assistance with budgeting, shopping, household management, and other day-to-day needs.

Afterschool Respite & Respite Care: Our Respite programs offer families who care for individuals with developmental disabilities the funding and support to be able to take time to rest and relax through recreational activities without the burden of the costs of care.

Family Reimbursement: This program offers financial reimbursement for goods and services needed to enhance the quality of life for individuals with developmental disabilities residing in a family.

Learn more at urbanleagueroc.org/dd

EQUITY AND ADVOCACY



Equity and Advocacy programming activates Rochester organizations and businesses in the fight against racism by meeting them where they are with accessible trainings and encouraging coaching so that their team members may thrive in a diverse, inclusive, and equitable community.

INTERRUPT RACISM Change Teams Cohort: Our signature program is a 12-month initiative intended for local businesses and organizations ready to interrupt and dismantle systemic racism. We use a cohort model to build bridges and share knowledge between our community's leaders. Each participating organization or business has a "Change Team," a working committee of up to 10 members, ideally from all levels of the organization. The Change Team receives training and support to help their organization more deeply engage with race and racial equity in their specific context.

INTERRUPT RACISM Summit: The INTERRUPT RACISM Summit is an online, immersive learning experience for youth and adults, uniquely designed for attendees to participate and come together to identify, interrupt, and dismantle processes of systemic racism. Through cutting-edge technology, the Summit approximates in-person conferences in new and innovative ways. Both the 2020 and 2021 Summits featured six nationally acclaimed keynotes each and more than 30 local presentations and workshops. Nearly 1000 people learned more about anti-racism and advocacy through the Summit.

INTERRUPT RACISM Trainings: *INTERRUPT RACISM* is the anti-racism training provider of choice for the Greater Rochester area. We offer different training series from Anti-Racism 101 to individual coaching to best support organizations at every step of their equity journey.

Learn more at **interruptracism.com**

FAMILY/CHILDREN SERVICES



Expanded In-Home Services for the Elderly Program (EISEP): EISEP helps elderly individuals remain in their own homes by providing appropriate and cost-effective, non-medical support services.

Family Consultant Program (FCP): FCP provides intensive family counseling, crisis intervention, parenting skills training, and assistance in accessing and utilizing community resources for families at risk of losing their children to foster care.

Preventive Program for Spanish-Speaking Families: Se les proveen consejo familiar, intervención de crisis, entrenamiento de habilidades de padres y apoyo en acceder a y utilizar los recursos comunitarios a las familias que estén en riesgo de perder a sus hijos al sistema de acogida temporal.

Parenting Education Classes: We host a series of eight 90-minute classes weekly. Participants gain knowledge of positive parenting practices, child development, and age-appropriate expectations for their children. The series consists of an educational segment, including informational handouts and videos, followed by role-playing and group activities.

Project Families in Transition (FIT): The Project FIT program provides job readiness training, education, and other essential skills to support and mentor women who are enrolled in our Family Services programs that are (re)entering the workforce.

Learn more at <u>urbanleagueroc.org/family</u>

HOMEOWNERSHIP



Urban League of Rochester Economic Development Corporation (ULREDC): The ULREDC's mission is to improve the living and working conditions of poor, disadvantaged, and underserved populations in the Rochester region through economic development and community revitalization initiatives, and to build an asset base for the Urban League of Rochester.

ULREDC has focused its efforts on the development of affordable single-family housing (new construction and rehabilitation) for low/moderate-income first-time home buyers as well as affordable rental housing. Partnering with a variety of contractors and builders, ULREDC has developed and sold more than 500 homes in the City of Rochester and suburban Monroe County.

Home Store: The Home Store makes homeownership accessible for low- to moderate-income families. As mortgage foreclosure rates rise across the country, the Home Store shows that foreclosures can be prevented when first-time buyers are thoroughly prepared and educated.

Approximately 97% of the families who complete our program avoid foreclosure.

Learn more at urbanleagueroc.org/housing

In January 2021,
ULREDC began construction
on L2P Westside: a first-of-its
-kind project in all of New York
State! This series of 41 brand new
single-family houses to be built on
sites across southwest Rochester
neighborhood will provide lowincome renters the opportunity to
purchase their home at a
significantly reduced cost
after 15 years.

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WORKFORCE DEVELOPMENT



Project Steps to Success: This program serves young adults ages 18-24 who have past or present involvement in the justice system by improving their workforce outcomes through addressing employment and education barriers. The program equips participants with tools to attain industry-recognized credentials in high-growth industries, including construction, healthcare, advanced manufacturing, and food service while also providing case management, job readiness training, and support in attaining High School Equivalency diplomas.

Project B.E.A.M. (Build, Educate, Advance, and Motivate): Project B.E.A.M. serves individuals ages 25 and older, who are currently on parole or probation or formerly incarcerated in the adult criminal justice system and released from jail or prison within 180 days of enrollment. The program seeks to improve their workforce outcomes by addressing barriers while helping them attain in-demand occupational and employment skills and apprenticeship opportunities needed to obtain good jobs. The program offers participants four distinct Career Pathways in high-growth industries: Advanced Manufacturing, Construction, Healthcare, and Food Service.

YouthBuild Rochester: The goals of the program are for participants ages 18-24 to obtain a high school equivalency diploma and/or industry-recognized certificate; increase literacy and numeracy; and employment or enrollment in post-secondary education. YouthBuild participants receive stipends while they attend TASC classes and complete a 144-hour Pre-Apprenticeship Construction Training (PACT) course, and gain hands-on experience building homes with our construction partners.

YouthBuild Navigator: The Navigator program is designed similarly to YouthBuild Rochester and provides guidance and assistance to out-of-school youth ages 16 to 24 to achieve academic and employment success. The program helps to remove barriers to achievement and provides opportunities for training, career exploration, work experience, and employment.

Learn more at urbanleagueroc.org/workforce

YOUTH EDUCATION



Afterschool Academy: The Afterschool Academy is an academic achievement initiative that prepares youth in grades 6 through 12 for success in college and their careers. The goals of the Academy are to promote school retention, academic accomplishment, college preparation, social development, and cultural awareness.

The Afterschool Academy encompasses three different programs at the Urban League of Rochester: **Project Achieve** (grades 6-7), **Project Excel** (grade 8), and **Project Ready** (grades 8-12). The Academy also includes a **Summer Enrichment Program** that provides project-based academic programming to summer cohorts of youth.

Project Ready: Mentor: Project Ready: Mentor is a National Urban League program that helps local communities across the country develop the internal resources needed to support youth by expanding the supply of well-trained mentors, creating and sustaining meaningful and supportive relationships between caring adults and youth, and directing those relationships toward reducing behaviors that undermine youth well-being and increase educational and employment success. Mentees in this program are 11- through 18-year-old students enrolled in our Youth Education and Development Division programs.

Black Scholars: For over four decades, the Black Scholars has been a signature program of the Urban League of Rochester. The Black Scholars and Early Recognition programs provide academic recognition, college readiness assistance, and scholarship opportunities to students who achieve and maintain a "B" or better average throughout high school.

Learn more at **urbanleagueroc.org/youth**

ULR STAFF

Abdi Abdikadir Alexandra Cicero **Andishey Simmons Andre Stokes** Aneisha Ezell **Anne Beyer**

Annie Faison Annie Kamara Betty Knight Blair Griffin

Breanna Miller-Marshall Brianna Vasciannie Carla Harris

Carmen Cuesta Rodriguez Carmen Hernandez

Chantz Miles Charisma Travis Chris Coleman **Christian Beckley Christina Thadsamany**

Dan Butler **Darren Jenkins** David LaRue Den'Nise Meeks **Derrick Traylor** Dexter Alexander **Diamante Betts** Donnalynn Sullivan **Dustin Gomes**

Fatima Ouattara Diarra

Eliza Boll

Hector Rivera Jahaira Torres Janice Cartagena Jeri Rombaut Jessica McMillian Jonathan Compton Juanita Lvde Kali Watkins Kathleen Tuite

Kaymonnie Jackson KeAuna Love

Khara Grant Kiera Dutch

LaQuanna Sparkman

Laura Mejias Lisa Bell-Brooks Lonnie Robinson Lorenzo McMillian Lucille Bouie-Brown Marker Parker-Wade Mary Phillips

Mary Simmons Mazi Bakari Michael Warfield Nancy Walker **Nicole Gibbons** Omodolapo Badmus Paw Hsee Wah **Ouinn Lauderdale** Ron Steinmiller Sally Sutphen Sarah Apo

Seanelle Hawkins Sebrone Johnson Shaquiesha Cray Sharnita Lovette Shawnté Brooks Shonicque McCloud Sonia Singleton Stacey Washington Stephanie White

Talitha-Koumi Oluwafemi

Tamara Milligan Tamara Nelson Taurean Uthman **Terry Hastings** Theresa Green Tiazhia Smith **Tina Cummings** Tionna Brown **Todd Gursslin**

William Rivera-Bloodworth

Wilmon Terry

OUR COMMUNITY PARTNERS

19th Ward Community Association

1st Priority Mortgage, Inc.

AAC Contracting

Action for a Better Community **Atlantic Testing Laboratories**

Atlas Construction

Bank of America

Black Physicians Network of Greater Rochester

Bond Benefits Consulting Brockport Research Institute

Burton S. & Charles J. August Family Foundation

The Cause Collaborative **C&S** Companies Cathollic Family Charities

Child Care Council CHN Housing Partners Christa Construction

Citizens Bank City of Rochester Comfort Windows

The Community Foundation Cornerstone Training Institute Council of Agency Executives

Courtney Ahn Design

Daisy Marquis Jones Foundation Davenport Hatch Foundation Democrat & Chronicle **Edgemere Development**

Emerge360

Enterprise Holdings

ESL Federal Credit Union & ESL Charitable Foundation

Excellus BlueCross BlueShield Finger Lakes Community College

Five Star Bank

Flower City Habitat for Humanity Flower City Monitor Services

Foodlink Fort Dearbon

Genesee County Schools

Genesee Valley Women's Foundation

Golisano Foundation

Greater Rochester After School and Summer Alliance

Greater Rochester Health Foundation

Hamilton Stern Construction Hart Cleaning Services Heritage Christian Services Hillside Family of Agencies Home Leasing

House of Mercy **Hunt EAS**

Ibero-American Action League

Implantable Solutions In / Ex Architecture JP Morgan Chase & Co.

KeyBank Business Boost & Build Powered by JumpStart

Konar Foundation Larsen Engineers Launch Team Inc.

The Law Firm of Janice M. lati, PC

The Legacy Drama House

Local 276

Lonzo M&T Bank

Medicaid

Memorial Art Gallery

Mengel Metzger Barr Certified Public Accountants

Monroe Community College

Monroe County Department of Health

Monroe County Department of Human Services

Monroe County Schools Monroe County Youth Bureau National Urban League

Nazareth College New York State News 10 WHEC

Nexus i90

NYS Department of Education

NYS Entrepreneurship Assistance Centers NYS Office of Children and Family Services

NYS Office of People with Developmental Disabilities

Ontario County Schools

open4

Orleans County Schools

Our Lady of Mercy - The Cheryl Speranza Leadership Institute

Pathstone Foundation

Paychex

Popli Design Group

Rochester City School District

Rochester Construction Training Center

Rochester Economic Development Corporation

Rochester Institute of Technology Rochester Museum and Science Center Rochester Women's Giving Circle

RochesterWorks!

RTMA

Simon Vision Consulting

Southwest Area Neighborhood Association

Special Care Systems

Spectrum St. Ann's

St. John Fisher College

State Farm

Sue Steele Landscape Architecture The Summit Federal Credit Union

SUNY Brockport

SWBR TGW Studio

Trillium Health U.S. Department of Labor

U.S. Small Business Administration

United Way of Greater Rochester and the Finger Lakes

US Ceilina

Vanguard Engineering PC Visions Federal Credit Union Wayne County Schools

WDKX 103.9

Western New York Nonprofit Intermediary Group

Wilson Foundation

Women's Foundation of Genesee Valley

Young Adult Manufacturing Training Employment Program

YouthBuild USA

YWCA of Rochester & Monroe County

OUR MEMBERS

PLATINUM CLUB (\$1000+)

Dr. Calvin Gantt Charles & Bridget Guarino Dr. Seanelle Hawkins Jen Lake Andrew Raus Edwin & Lillie Stone Dr. William & Margerite Vasciannie Kevin Wilson

CHAIRMAN'S CLUB (\$500-\$999)

Anne Beyer
Gary & Ruthellen Hoyle
Glenn & Doris Kist
Chastity Chavez
Taren Greenidge
Theresa Green
Joseph Searles
Andrew Guglielmo

Sebrone Johnson
Jerome Underwood
PW Breedlove
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Reverend Derrill Blue
Gregory Cunneyworth
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Christine & Tim Farnum

Mr. & Mrs. Emerson Fullwood Gail Morelle Spencer Powell Michelen Robinson Eileen Ryan Michael Schwabl Brenda Smith Carolyn Vitale

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Wendy Carrier

Carl & Sonya Christensen

Twanda Christensen

Charmaine Cohen

Dennis & Marie Cox

Theodora Finn Cindy Fleischer Ashley Freeman Joseph Guage Jacqueline Hall **Hugh Higgins** Keith Jenkins Joyce Johnson Milliard Lattimer Joshua Lowery Patrick Malgieri Roger & Joyce Miller Tamara Milligan Dr. Kiah Nyame Jules Zysman, MD Nadette Jacob, MD George Opira Abby Reinhard Richard Baum

John Dineen

Gregory Ewing

Amanda Rigoni Christy Roushey LaQuanna Sparkman Craig Stevens Donnalynn Sullivan LuAnn Sutton



FRIENDS OF ULR (\$100-\$249)

Maurice & Rosa Bell
Lisa Bell-Brooks
Stacey Chu
Abigail Demarest
Gary Frederico
Ronald & Theresa Jones
Larry & Brenda Pough
Marietta Smith
Esther Wilson
Stephen Ashe
Barbara Schreiber
Andrea Barrett
Marietta Smith
Kali Watkins
Roger Breedlove
Susan Boynton-Frykholn
Terry Hastings

Susan Boynton-Frykholm
Terry Hastings
Adam Rubinstein
Brian Blatt
Elaine Ainsworth
Marjorie Allan
Monica Bakou
Basil C. & Melissa L. Barrett
Jonathan Binstock
Mary Boland

Mary Boland Susan Boynton-Frykholm Roger Breedlove

Cleveland & Barabara Brown Carol Bucci

Madeline Cappelloni Joel & Theresa Carter Reverend James & Polly Cherry Lorraine Clement Lillie Coleman Dennis Conheady Tony Culiano Thomas & Twyla Cummings

Thomas & Twyla Cummings Chris Evans

Linda Fedele
Bruce & Margaret Finch
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Wayne France

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Wallace & Helen Hill, Jr. Monica Jackson Bakou

Lucas Jodon Karen Kaminsky Elizabeth Kiefer

Linda Clark Lewis Francine Lofton-Thompson

Sharnita Lovette

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Taurean Uthman
Allen Vaala
Madeline Vail

Barbara Van Kerkhove LuVert Walker

Kali Watkins Amy Weader

John & Louise Witmeyer

Herbert Wolfe Emily Zicari

MEMBER CHURCHES & ORGANIZATIONS

Abundant Life Faith Center Aenon Baptist Church Antioch Baptist Church

Babel Chapel

Baber AME Church

Church of God & Saints of Christ

Ebenezer Baptist Church Faith Tabernacle of Prayer

Faith Template Apostolic Church

First Church of the Divine First Genesis Baptist Church

God's House of Refuge

Greater Adams Street Church of God

Greater Harvest Church Holy Trinity Emmanuel In Christ New Hope Ministry

Memorial AME Zion
Mt. Olivet Baptist Church

Mt. Vernon Baptist Church Peace Baptist Church New Life Ministries St. John Baptist Church

Trinity Emanuel Presbyterian

True Light COIC

Zion Hill Missionary Baptist Church

Citizens Bank Davidson Fink, LLP

First American Equipment Finance

Joseph E. Hall Funeral Home Isaac Heating & Cooling

Main Line Energy / Westwood PS

Network for Good Roc City Rotary

Rochester Monthly Meeting Religious Society

Twenty Pearls Foundation

We apologize for any omissions or errors.

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INDIVIDUAL MEMBERS

Abby Reinhard **Gregory Sherman** Marietta Smith Willie & Carrie Thomas Heidi Zimmer-Mever Trish Harren Taylor Hastrich Shannon McKeown Elisa Mlynar Lindsay Agor Jocelyn Basley Chanel Berg

Michael Anderson

Alicia Kolacki

Alexander Bornemann Shawnte Brooks Matthew Browning Mary Jane Curry **Emily Curtis**

Elizabeth Devaney Jeffrey & Patrina Freeman

Mary Gifkins Scott Harper Carla Harris

Clarence & Mary Ann Henry

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Hershann McCullough Dr. Abigail McHugh-Grifa

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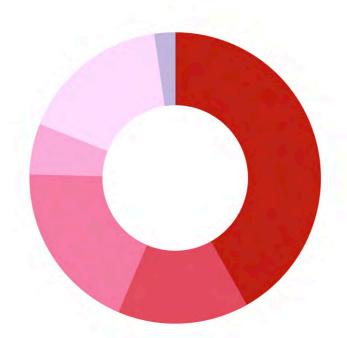
Mildred Jefferson Mattie Jennings Darryl Jones Jerry Jones Bessie Lucas Edna Majors Mrs. R. Martinez Rochelle McDaniel **David Mickel** Lula Nubin Davante Owens Betty Peterson Brenda Pickett Marie Reeves Kathy Reid Margaret Reynolds Walterine Richardson Virgie Rouse Kiranpreet Sekhon Alma Short Nyara Simmons Claudette Smith Iris Smith Helen Stanley Karen Summers Annette M. Thomas

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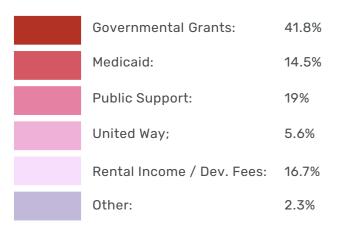
FINANCIALS

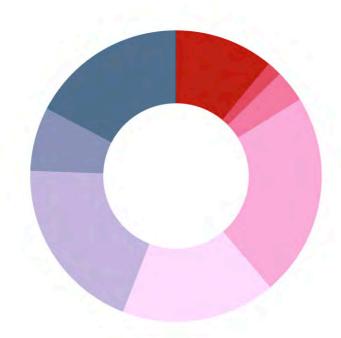
In service to our mission to empower communities and change lives, we aim to practice transparency and good stewardship with our monetary and other resources. Please find below our financial summaries for FY 2019-20 and 2020-21.

FY 2019-2020



REVENUE: \$4,842,758





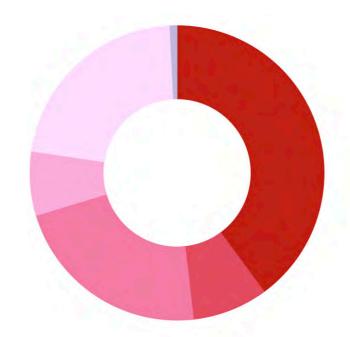
EXPENSES: \$5,803,320

Equity & Advocacy (began in 2020):	0%
Administrative Costs:	17.3%
Fundraising:	7.1%
Workforce Development:	19.6%
Developmental Disability Programs:	17.1%
Business & Economic Development	22.6%
Family & Children Services:	3.5%
Case Management for Seniors:	1.7%
Youth Education & Development:	11%

Interested in planned giving to the Urban League of Rochester?

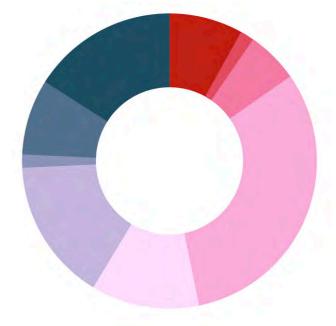
Please contact ebenedick@ulr.org to schedule a meeting to discuss your lasting legacy.

FY 2020-2021



REVENUE: \$ 7,761,606

Governmental Grants:	39.9%
Medicaid:	8.3%
Public Support:	22.1%
United Way;	7%
Rental Income / Dev. Fees:	21.9%
Other:	0.8%



EXPENSES: \$ 6,480,668

Equity & Advocacy:	1.4%
Administrative Costs:	16%
Fundraising:	8.3%
Workforce Development:	15.6%
Developmental Disability Programs:	11.9%
Business & Economic Development	31.5%
Family & Children Services:	5.7%
Case Management for Seniors:	1.5%
Youth Education & Development:	8.1%

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