



# Empowering our community for the future

---

URBAN LEAGUE OF ROCHESTER  
2017-2018 ANNUAL REPORT



## OUR MISSION

---

The mission of the Urban League of Rochester, NY is to enable African-Americans, Latinos, the poor and other disadvantaged to secure economic self-reliance, parity and power and civil rights.

Our three-pronged strategy for pursuing the mission is:

- Ensuring that our children are well educated and equipped for economic self-reliance in the 21st century;
- Helping adults attain economic self-sufficiency through good jobs, home ownership, entrepreneurship and wealth accumulation; and
- Ensuring our civil rights by eradicating all barriers to equal participation in the economic and social mainstream of America.

# LOOKING TO THE PAST TO ENSURE THE FUTURE

## MESSAGE FROM OUR PRESIDENT & CEO



When I began my career at the Urban League of Rochester in 1981, I did not realize that I had started a 37-year journey of love that would empower tens of thousands of Rochester's most vulnerable citizens to gain economic self-sufficiency.

During the 1980s, I worked with Former President & CEO William A. Johnson to establish our Home Store, Minority and Women Business Center, Developmental Disabilities Division, and the Urban League of Rochester Economic Development Corporation. When I became the President & CEO in 1994, I oversaw the Urban League get a permanent home at 265 North Clinton Avenue and helped the organization diversify its financial assets. I also worked with our Board, staff, community partners, legislators, and funders to ensure that the organization adapted successfully to the changing political and economic environments.

As the League moves into the next fifty years of service, it is imperative that we not let the changes in our environment impact the high quality of care we provide to our clients. While I will be retiring from the organization next April, I will always be an Urban Leaguer and will remain a fierce advocate as the League continues to empower our community for the future.

**William G. Clark, President & CEO**

## MESSAGE FROM OUR BOARD CHAIR



I have known our President & CEO Mr. William G. Clark for more than twenty years, and it is amazing to look at what the Urban League of Rochester has accomplished under his leadership. During this time of transition, it is important to turn to our past in order to prepare for and grow into our future.

Over the past fifty-three years, despite the shifts in our community and nationwide, the Urban League of Rochester has consistently provided youth, education, workforce, housing, business, family, and developmental disabilities services. How did this happen? It happened through strong leadership and the dedication of Board Members, staff, volunteers, and partners. As we enter into the next phase of the organization's history, we must maintain this steadfast commitment to the League's mission and work together to strategically plan for the future.

**Glen Jeter, Board of Directors Chair**

# CELEBRATING OUR HISTORY: FROM 1965 TO 2018

The League grew exponentially in both staff and services. The Community Organizing and Development Division produced reports on racial isolation in schools and housing discrimination in Rochester. In **1973**, William A. Johnson Jr. traveled to Rochester from the Urban League of Flint, Michigan to become the next President & CEO.



## 1970s

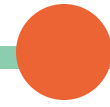


## 1960s

The Urban League of Rochester was founded in **1965** in the wake of racial unrest and riots that crippled the community. Dr. William Knox, Chairman of Friends of the National Urban League, spearheaded the effort. The League's first set of programs focused on giving minorities equal access to jobs, education, and housing.



Democrat & Chronicle, Staff Photo July 1964



## 1980s

Despite drastic federal funding cuts, the agency continued to thrive. In **1980**, the Salute to Black Scholars Program recognized its first class of students. In **1984**, the agency launched its first Developmental Disabilities program. In **1988**, the Minority and Women Business Center was founded and the Family Consultant Program served 111 families.







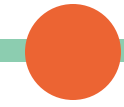
In **1994**, William G. Clark was promoted from the League's Chief Financial Officer to the President & CEO. Former President William A. Johnson became Rochester's first black mayor. In **1995**, the Urban League Economic Development Corporation opened its first large-scale construction project, Blossom Village.

**1990s**

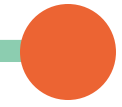


In **2014**, the Home Store celebrated 20 years of providing homeowner assistance to low and moderate income individuals and families. In **2015**, the Urban League celebrated 50 years of serving the Rochester community. In **2016**, the YouthBuild Program celebrated 20 years of empowering youth by helping them gain employment within in-demand careers.

**2010s**



**2000s**



**2018**



In **2000**, the League raised \$720,000 to renovate its main office. In **2005**, the agency began its Project Ready program for young black males. The National Urban League President, Marc Morial, visited Rochester for the first time to speak at the League's 2005 Annual Luncheon. He praised the agency for becoming one of the most successful Urban League affiliates in the country.

In **2018**, the League, as part of the New York Equity Coalition, advocated to create accountability standards that work for all students. The Salute to Black Scholars Early Recognition Ceremony was so well-attended that the ceremony will need to move to a bigger venue next year.

**AFTER 53 YEARS OF SERVICE, THE URBAN LEAGUE OF ROCHESTER REMAINS A STRONG PILLAR OF THE COMMUNITY, IMPLEMENTING MORE THAN 25 PROGRAMS AND PROVIDING DIRECT SERVICES TO 4,000 INDIVIDUALS ANNUALLY.**

# YOUTH EDUCATION & DEVELOPMENT

The Youth Education & Development Division is comprised of five academic achievement and enrichment programs that prepared students in grades 6 to 12 for college, work, and life.

## 469

students in Genesee, Monroe, Livingston, Ontario, Orleans, and Wayne counties were recognized as **Black Scholars** for maintaining a "B" or better average throughout high school.

## 90%

of **Afterschool Academy** middle school students maintained or increased their math skills over the summer.

  
**GEAR UP** students visited  
13 college campuses. 

*Through a grant from Charter Communications (Spectrum), 20 **Project Ready** youth completed 30 hours of community service by participating in Connect Rochester, a project where they taught digital literacy skills to 289 seniors and families in our community.*

*"Deciding to become a mentor through the Urban League has given me a much improved perspective on life. I feel great pride and accomplishment by providing guidance to my mentee and, most importantly, making sure that she knows that I am there for her at times when she wants to talk and when she has to make decisions that will shape her future. The fact that I am able to play an important role is both humbling and exciting. Her future is my reward."*

*Christian Valentino, PJC Mentor & Attorney at Pullano & Farrow*



55 youth in **YouthBuild**, **Face Forward 3**, **Project B.E.A.M.**, **Navigator** and **AmeriCorps** earned their TASC (GED) or an industry-recognized credential.

The Urban League launched the **Pathways to Justice Careers for Youth Program (PJC)**, providing in-school youth with the academic and career services they need to enter into the emergency services and justice career fields.



**90** individuals attended the **Urban Apprenticeship Jobs Program's** first Apprenticeship Forward Expo, which included a panel discussion and job fair to promote diversity in apprenticeships.

The Workforce Development Division has five programs that worked with in-school and out-of-school youth to help them gain the job skills required to enter into in-demand occupations.



# WORKFORCE DEVELOPMENT



# BUSINESS DEVELOPMENT & THE HOME STORE

The Business Development Center assisted minorities and women in launching and growing their businesses.

The Home Store promoted home ownership and provided financial literacy education for first-time home buyers.

## 38

**Home Store** clients who took the Homebuyer Education Class closed on a home during the 2017-2018 program year.

**16 Business Development** clients increased their business sales by \$7,174,819 within the 2017-2018 program year.



The **Business Development Center** expanded its capacity to serve more entrepreneurs by starting the KeyBank Build & Boost Program, a collaboration between the Urban League and the IBERO-American Action League. The goal of the program is to expand ULR's Business Development services to individuals in the neighborhoods IBERO serves, a predominately Latino population.

*"I'm not where I used to be. I used to be homeless, I used to be jobless at one point in time. Now I'm able to give jobs, now I'm able to run a business....the Urban League gave me the education I needed to pursue what I wanted to do."*

*Devon Crittenden, MWBE Client & Owner of Bobo's Chicken Shack*

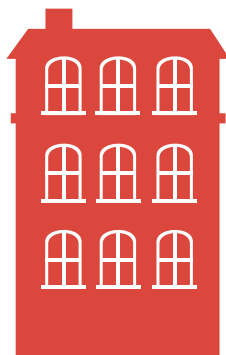


This year, the **Urban League of Rochester Economic Development Corporation (ULREDC)** received an award of Housing Trust Fund monies and an allocation of Federal and State Tax Credits from New York State Homes and Community Renewal for a new \$11.2 million development project in the City of Rochester. The project also includes \$300,000 in HOME funds from the City of Rochester.

The 41-apartment development includes the new construction of a 3-story building on a vacant lot at 663-668 Jefferson Avenue and the adaptive reuse and rehabilitation of the historic 4-story Wollensack Building at 872 Hudson Avenue (pictured right).

ULREDC is working with Edgemere Development, as consulting developer, to develop the two sites. The project architect is Barkstrom LaCroix and the general contractor is Hamilton Stern Construction, LLC.

ULREDC is expecting to begin renting units by September 2019.



## 401

Rochester area residents accessed affordable housing through the **Urban League Economic Development Corporation** this past year.

The Urban League of Rochester Economic Development Corporation is a wholly owned subsidiary corporation of the Urban League of Rochester. Its mission is to improve the living and working conditions of disadvantaged and underserved populations in the Rochester region through economic development and community revitalization initiatives.

# ECONOMIC DEVELOPMENT CORPORATION

# DEVELOPMENTAL DISABILITIES

The Developmental Disabilities Division provided programs that assisted developmentally disabled persons of all ages to gain access to services geared to meet their needs and those of their families.

The Urban League has served individuals with developmental disabilities for

## 34 years

**Day Habilitation Program** serves 20 adults by teaching them independent living skills in a state-of-the-art Living Center.

**Community Habilitation** provides individualized, intensive, at-home training in budgeting, shopping, and more.

**Family Care** provides NY State-certified private, community-style living to help individuals work towards independence.

**Individual Support Services** assist adults who have a developmental disability to establish and/or maintain their own household.

**Parenting Support/Training** helps support and strengthen parenting skills of individuals with a developmental disability.

**Respite Care** offers families who are caring for individuals with developmental disabilities funding for time to rest and relax without the burden of care.

**Family Reimbursement Program** offers financial reimbursement for goods and services that enhance the quality of life for individuals who reside in a family.

*Jennifer Jackson has been a part of the Day Habilitation Program for 7 years. The program gives her a safe space to learn key life skills such as budgeting and cooking. Over the years, Jennifer has developed stronger social skills and grown into a leader among her peers.*





*"The parenting classes were helpful to me because they gave me more structure on how to take care of my baby while I'm young."*

*Tajanique Mceachron, Parenting Education Client*

**124**

seniors remained in their homes through the **Urban League's Expanded In-Home Services for the Elderly Program (EISEP)** by providing appropriate and cost-effective non-medical support services.

**96%**

of the children served in the **Family Consultant Program** avoided foster care placement.

The Division provides weekly **Parenting Education Classes** where participants gain knowledge of positive parenting practices, child development



and age-appropriate expectations for their children.

Family & Children Services Division provided programs to improve the quality of life for senior citizens and vulnerable families with children.

# FAMILY AND CHILDREN SERVICES



# MEMBERSHIP

---

## PLATINUM CLUB

Mr. & Mrs. William Clark  
Ms. Judith Dunbar  
Mr. Andre Godfrey  
Ms. Phyllis Gordon  
Mr. Charles Guarino

Mr. & Mrs. Kenneth & Pamela Hines  
Mr. Glen Jeter  
Dr. Louise Richardson  
Ms. Carolyn Vitale  
Dr. Kenneth Williams

## CHAIRMAN'S CLUB

Ms. Anne Beyer  
Ms. Henrene Brown  
Ms. Kimberly Cashin  
Dr. William Daniels  
Reverend Orpah Francis  
Mr. & Mrs. Emerson & Vernita Fullwood  
Ms. Theresa Green  
Ms. Shelia J. James  
Mr. Sebrone Johnson  
Ms. Joyce Mack  
Mr. Patrick Malgieri  
Mr. & Mrs. Rick and Kate Massie

Mr. & Mrs. Bernard & Essie McDavid  
Mr. Thomas Penn  
Mr. Christopher Peterson  
Mr. Robert Porcha  
Mr. Michlen Robinson  
Ms. Geraldine Rombaut  
Mr. Craig Stevens  
Mr. & Mrs. Edwin & Lillie Stone  
Mr. Michael Warfield  
Mr. & Mrs. David & Deborah Whitt  
Ms. Kathy Wood

## PRESIDENT'S CLUB

Mr. & Mrs. John & Carmen Allen  
Mr. Thomas Bartlett  
Mr. & Mrs. Richard Baum  
Mr. Fred Bell  
Mr. & Mrs. Roger & Joyce Burwell Miller  
Mr. Joseph Buscaglia  
Mr. Jack Cannon  
Dr. Charmaine Cohen  
Ms. Megan Connor-Murphy  
Mr. & Mrs. Marie Jenkins Cox  
Dr. Kijana Delois Crawford  
Mrs. Julia Day  
Ms. Nicole Gibbons  
Ms. Gloria Green  
Ms. Jacqueline Hall  
Rev. & Ms. Lawrence & Brenda Hargrave & Lee  
Ms. Jennifer Hilliard Kowalik

Mr. Timothy Johnson  
Mr. Glenn Kist  
Ms. Grace Mason  
Ms. Nicole O'Connell  
Mr. & Mrs. George & Barbara Opira  
Mr. & Mrs. Clayton Osborne  
Mr. Timothy Palmer  
Mr. & Mrs. Barbara Roberts  
Mr. Brian Roulin  
Mr. Joseph Searles  
Ms. Mary Simmons  
Ms. Shanette Simmons  
Ms. Lucy Sprouts  
Mr. Raymond Sykes  
Ms. Eleanor Whitte  
Mr. Charlie Williams  
Ms. Victoria Williams-Briggs

## OTHER CORPORATE AND ORGANIZATIONAL MEMBERS

DM Williams Funeral Home  
Edgemere Development  
Foundation Design, P.C.

Glasow Simmons Architecture  
Henderson Ford  
Radec Corporation

## FRIENDS

Mr. Charles Alexander  
Ms. Mary Elizabeth Allston  
Ms. Sarah Apo  
Mr. & Mrs. Jewel Asberry  
Mrs. Monica Bakou  
Mr. & Mrs. Basil & Melissa Barrett  
Mr. Mubarak Bashir  
Mr. Roger Breedlove  
Ms. Barbara Brown  
Mr. & Mrs. Calvin Brown  
Ms. Patricia Butler  
Mr. Joseph Calabrese  
Ms. Wendy Carrier  
Mr. & Mrs. Joel & Theresa Carter  
Ms. Catina Carter  
Dr. & Mrs. Justin & Jean  
Rev. James L. Cherry Jr.  
Howard Cherubim  
Mr. Quindelle Collins  
Ms. Sharon Conheady  
Mr. & Mrs. Paul & Ethel Conley  
Mr. David Cowens  
Mrs. Dorothy Davis  
Mr. Peter Dellinger  
Mr. Harold Drumgoole  
Mr. Willie Evans  
Mr. & Mrs. Bruce & Margaret Finch  
Ms. Bonnie Flagg  
Mr. Ralph Fornuto  
Mr. & Mrs. Robert & Beverly Frasier  
Ms. Gertrude Green  
Mr. Nathaniel Greggs  
Mr. & Mrs. Lloyd & Gloria Griffin  
Mr. & Mrs. Clarence & Mary Ann Henry  
Mr. & Mrs. Ernest & Zell Hicks  
Ms. Tiarra Johnson  
Mr. & Mrs. Larry & Patricia Lane  
Ms. Francine Lofton-Thompson  
Mr. Patrick Macey  
In Memory of Ms. Lela Mack  
Ms. Laura Mejias  
Ms. Sara Mitrano  
Ms. Thomasene Moorehead  
Ms. Abigail Phillips  
Ms. Mary Phillips  
Ms. Lizzie Pendleton  
Mr. Frank Richards  
Mr. William Richardson  
Mr. & Mrs. Curtis & Marie Rivers  
Mr. & Mrs. Rufus Sapp  
Mr. & Mrs. Stephen & Vicki Schultz  
Reverend James Simmons  
Ms. Donna Smith  
Mr. John Smith

Ms. June Smith  
Ms. Patricia Stevens  
Dr. Harmon Stockdale  
Ms. Rachel Swafford  
Ms. Charisma Travis  
Mr. Taurean Uthman  
Mr. Allen Vaala  
Ms. Gladys Vasciannie  
Mr. Luvert Walker  
Ms. Nancy Walker  
Elder Ruthie Williams  
Ms. Esther Wilson  
Mr. & Mrs. John & Laurie Witmeyer  
Mr. & Mrs. Herb & Mary Ann Wolfe  
Ms. Melissa Woody  
Mr. Michael Wyatt  
Dr. Alice Young

# SUPPORTERS

## GOVERNMENT GRANTS

City of Rochester  
Corporation for National and Community Service  
Dormitory Authority of the State of New York  
Monroe County Department of Human Services  
Monroe County Department of Social Services  
New York State Department of Labor  
New York State Education Department  
New York State Entrepreneurial Assistance Program  
New York State Higher Education Services Corporation  
New York State Office of Children and Family Services

New York State Office for People with Developmental Disabilities  
New York State Office of Medicaid  
Rochester-Monroe County Youth Bureau  
US Department of Education  
US Department of Health and Human Services  
US Department of Housing and Urban Development  
US Department of Justice  
US Department of Labor

## COMPANIES AND ORGANIZATIONS

Action for a Better Community  
Alpha Kappa Alpha Sorority, Inc.  
Alstom Signaling Foundation  
Ausar Natural Products  
Avangrid Foundation / Rochester Gas & Electric  
Baden Street Settlement of Rochester, Inc.  
Baldwin Richardson Foods Company  
Benevity Community Impact Fund  
Bergmann Associates Engineers  
Bonadio Group  
Burnett Process, Inc.  
Cannon Industries  
Charter Communications (Spectrum)  
Citizens Bank Cobblestone Capital Advisors  
Corn Hill Neighborhood Association  
Constellation Brands  
Creative Solutions Management  
CS Business Systems Inc.  
Delta Sigma Theta Sorority  
Empire Justice Center  
Enterprise Holdings Foundation  
Entre Computer Services  
ESL Federal Credit Union  
Excel Educational Services LLC  
Excellus BlueCross BlueShield  
Farash Foundation  
Feinbloom Supporting Foundation  
First Niagara Foundation  
Five Star Bank  
Flaherty Salmin LLP  
Flower City Monitors  
Fred & Floy Willmott Foundation  
Gamma Iota Boule Foundation  
Genesee Brewing Company  
Greater Rochester Health Foundation  
Habitat for Humanity  
Hamilton Stern Construction  
Harter Secrest & Emery LLP  
Hillside Family of Agencies  
IBERO American Action League, Inc.  
Jack & Jill of America  
JCPenney  
John J. and Edna M. Holahan Fund  
JP Morgan Chase  
Key Bank LaBella Associates P.C.  
LeCesse Construction Company  
Lewis Tree Service, Inc.  
MAR Foundation, Inc.  
M/E Engineering PC  
McGurk Electric Metropolitan Funeral Chapel  
Monroe Community College  
National Urban League  
Network for Good  
Nixon Peabody LLP  
Omega Psi Fraternity Inc.  
Out of Darkness  
Perfect Consumers  
Pullano & Farrow  
R.O.C. City's Line Dance Express  
Recharge Networks, Inc.  
Reliant Community Credit Union  
Rochester Association of Black Journalists  
Rochester Cornerstone Group  
Rochester Riverside Convention Center  
Rochester West Indian Festival Organization  
RochesterWorks  
Savin Engineers  
Sisters for a Better Black Community, Inc.  
State Farm Insurance  
Sigma Gamma Rho Sorority  
SWBR Architects  
The Women's Foundation of Genesee Valley  
TJK Foundation  
Truckway, Inc.

## RELIGIOUS ORGANIZATIONS

Abundant Life Faith Center, Inc.  
Adams Street Church of God by Faith  
Aeon Baptist Church  
Antioch Baptist Church  
Baber AME Church  
Church of God & Saints of Christ  
Church Divine Inspiration  
Ebenezer Baptist Church  
Faith Tabernacle of Prayer  
Faith Temple Apostolic Church  
First Church Divine  
Greater Harvest Church  
God's House of Refuge  
Goodwill Baptist Church  
Higher Heights Church of God  
Holy Trinity  
In Christ New Hope  
Memorial AME Zion  
Mt. Olive Baptist Church  
Mt. Olivet Baptist Church  
Mt. Vernon Baptist Church  
New Bethel CME Church  
New Progressive Cathedral  
Peace Baptist Church  
St. John Baptist Church  
Summerville Presbyterian Church  
Trinity Emmanuel Presbyterian  
Triumph the Church & Kingdom of God in Christ  
True Light Church of God in Christ  
Zion Hill Missionary Baptist Church



*Cannon Industries has supported the Urban League for more than 21 years. Thank you for helping empower our future!*

United Way of the Greater Rochester  
Visit Rochester  
WHEC-TV 10  
Xerox Foundation  
YMCA of Greater Rochester  
YourCare Health Plan  
Zeta Phi Beta Sorority, Inc.

# OUR TEAM

## EXECUTIVE STAFF

William G. Clark, President & CEO  
Shelia James, Vice President of Program Planning Evaluation  
Geraldine Rombaut, Vice President of Finance & Administration  
Carolyn Vitale, Vice President and Chief Operating Officer, ULREDC  
Sebrone Johnson, Senior Director of Innovation & Special Projects  
Henrene Brown, Developmental Disabilities Division Manager  
Donnalynn Sullivan, Payroll & HR Coordinator  
Patricia Butler, Assistant to President & CEO

## BOARD OF DIRECTORS

### Chairperson

Glen A. Jeter

### Immediate-Past Board Chairperson

Richard L. Baum

### First-Vice Chairperson

Andre Godfrey

### Second-Vice Chairperson

Clyde Webster

### Third-Vice Chairperson

Julia Day

### Treasurer

George Opira

### Assistant Treasurer

Thomas M. Bartlett

### Recording Secretary

Eleanor Whitte

### Officer-At-Large

Clayton W. Jones

Damika Arnold  
Ashley Burroughs  
Essie L. Calhoun-McDavid  
Charmaine Cohen-Johnson  
Megan Connor-Murphy  
Emerson U. Fullwood  
Taren N. Greenidge  
Charles J. Guarino  
Jennifer Kowalik  
Eric G. Johnson  
Patrick M. Malgieri  
Langston McFadden  
Timothy Palmer  
Christopher Peterson  
Franklyn D. Reynolds  
Michlen Robinson  
Brian Roulin  
Joseph L. Searles  
Erin Tolefree  
Dale K. Trott  
Angela Tucker-Hill

## STAFF

Shaina Anthony  
Sarah Apo  
Athene Baidoo-Shelton  
Lakeisha Barton  
Mubarak Bashir  
Anne Beyer  
Evelyn Bishop  
Jacqueline Boone-Walton  
Shawnte Brooks  
Henry Brown  
Jessica Butler  
Joseph Calabrese  
Catina Carter  
Shaundella Cash  
Brandon Coaxum  
Jonathan Compton  
Michelle Costanzo  
LaNajah Curry  
Susan DeRock  
Brianna Dean  
Stacy Dismukes  
Ebony Dukes  
Erin Fleischer  
Xavier Flores  
Danielle Gamble  
Nicole Gibbons  
Tamara Gibson  
Phyllis Gordon  
Gloria Green  
Theresa Green  
Blair Griffin  
Todd Gursplin  
Jacqueline Hall  
Rene Hawkins  
Detuana Henry  
Amanda Hoock  
Timothy Jackson  
Darren Jenkins  
Samantha Johnson  
Tiarra Johnson  
Timothy Johnson  
Jonathan Jones  
Jacqueleen Jordan  
Annie Kamara  
Charlene Knight  
David LaRue  
Kristin LeMoynes  
Robert Lee  
Joyce Mack  
Hassan Maow  
Natali Martinez  
Grace Mason  
Kierra Mealing  
Den'Nise Meeks  
Laura Mejias  
Stephanie Miles  
Sara Mitrano  
Shaneece Moore  
Isabel Murphy  
Matthew O'Grodnik,  
Kingsley Owusu  
Abigail Phillips  
Mary Phillips  
Kiernan Playford  
Robert Porcha  
Canei Rayam  
Briana Rivaldo  
Martine Rose  
Evonne Rowe  
Celeste Sanders  
Christine Schwenker,  
Tykea Shade  
Ashley Simmons  
Mary Simmons  
Maria Sims  
Sarah Simson  
Sonia Singleton  
Thomas Singleton  
Gregory Smallwood  
Donna Smith  
John Smith  
Tamika Stewart  
Rachael Swafford  
Christina Thadsamany  
Hillary Thomas  
Charisma Travis  
Derrick Traylor  
Precious Tross  
Ryan-James Turner  
Taurean Uthman  
Ryan Varick  
Nancy Walker  
Michael Warfield  
Victoria Williams-Briggs  
Kathleen Wood-Birschbach  
Melissa Woody  
Calvin Wynn  
Stephanie Young



*Congratulations to  
the winning team of  
the 21st Annual  
Golf Invitational!*

*Captained by Board  
Chairperson Glen A. Jeter*



# FINANCIALS

The Financial Statements below reflect our final audit balances as of the fiscal year starting 4/01/17 and ending 3/31/2018,

## ASSETS

Cash	\$	432,713
Fee for service and grants receivable, net		576,694
Due for United Way of Greater Rochester, Inc.		51,000
Prepaid expenses and other assets		94,184
Other receivables, net		1,793,635
Deposits - HUD		789,985
Investments		1,018,190
Funds held by RACF		280,119
Investments in limited partnerships		1,146,991
Property and Equipment, net		12,490,927
	\$	<u>18,674,438</u>

## LIABILITIES

Lines of Credit	\$	0
Accounts payable and accrued expenses		439,209
Accrued payroll and payroll taxes		172,908
Deferred revenue		299,901
Representative payee accounts		19,737
Deposits		30,809
Mortgages and notes payable		3,013,110
Due to Affiliates - net		45,942
	\$	<u>4,021,616</u>

**NET ASSETS** \$ 14,652,822

**TOTAL LIABILITIES AND NET ASSETS** \$ 18,674,438

## Highlights from the 2018 Annual Luncheon

Primary sponsor: Greater Rochester Health Foundation



The theme of the League's 53rd Annual Luncheon was children's behavioral health. The event's keynote speaker was Karen Pittman, co-founder and president of The Forum for Youth Investment. Ms. Pittman spoke to attendees about the importance of addressing the needs of the whole child through comprehensive youth programming. Pictured above from left to right: Jessica Lewis, William A. Johnson, William G. Clark, Kaci Jones, Essie Calhoun-McDavid, Karen Pittman, Reverend Derrill Blue, and Glen Jeter.



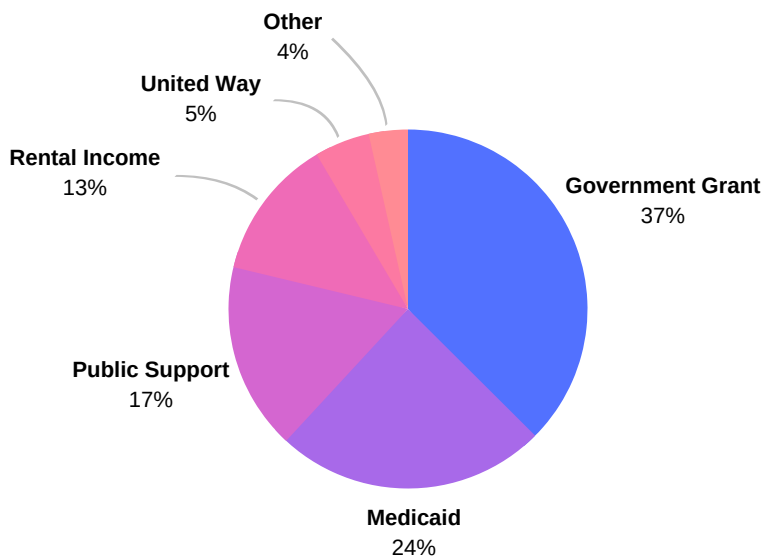
Project Ready student Trenton Wynn shares about his experience in the Urban League youth programs.



Glen Jeter (left) and William G. Clark (right) presented the William A. Johnson Jr. Award to Interim CEO of the Greater Rochester Health Foundation, Dennis Richardson (center).

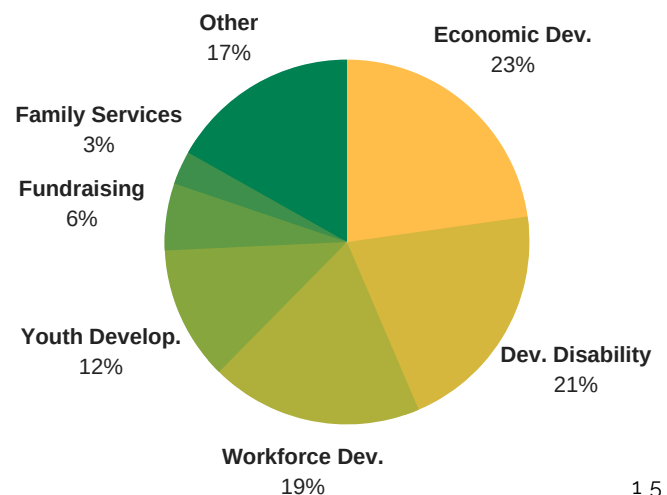
## REVENUE BY SOURCE

TOTAL REVENUE & PUBLIC SUPPORT: \$5,421,418



## EXPENDITURES BY DIVISION

TOTAL EXPENDITURES: \$5,984,211



**Urban League of Rochester**

265 North Clinton Avenue

Rochester, NY 14605

Non-Profit Org.

US Postage

**PAID**

Rochester, NY

Permit No. 144

CHANGE SERVICE REQUESTED



Urban League of  
Rochester, N.Y., Inc.

Affiliate of the National Urban League

